

Message Text

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ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 RSC-01 /019 R

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DRAFTED BY COM/BIC/OIM/PD/WARCGRUMMON

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COM/BIC/OIMXPD/214:NSBASSETT

EB/OCA/BR:JSIMMONS (INFO)

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R 251735Z NOV 74

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

UNCLAS STATE 259560

E.O. 11652: N/A

TAGS: BBSR, VE

SUBJECT: GLOBAL MARKET RESEARCH: AIR AND WATER PURIFICATION
AND POLLUTION CONTROL EQUIPMENT - VEN.

REF: STATE A-4497

1. SUBJECT STUDY, RECEIVED NOV. 1, 1974 NOT ACCEPTABLE TO COMMERCE IN PRESENT FORM. REPORT REQUIRES COMPREHENSIVE OVERHAUL AND RESTRUCTURING AS WELL AS COLLECTION, ASSESSMENT, AND ANALYSIS OF ADDITIONAL RAW DATA.
2. SURVEY REPORT MUST BE SUBMITTED BY CONTRACTOR WHICH STRICTLY FOLLOWS FORMAT OF THE SPECIFICATIONS AND PROVIDES RESPONSES TO ALL SPECIFICATIONS.
3. COMMERCE MUST INSIST UPON STRICT COMPLIANCE WITH MARKET RESEARCH SPECIFICATIONS IN ORDER TO PERMIT VALID COMPARISON OF ALL MARKETS RESEARCHED. FOR EXAMPLE, CONTRACTOR MUST DEVELOP ESTIMATED SIZE-OF-MARKET VALUES AND PROJECTIONS WHERE HARD DATA NOT AVAILABLE. REPORTS BEING RECEIVED ON OTHER MARKETS SURVEYED SHOW SUCH ESTIMATES CAN BE MADE BASED ON DATA ELICITED IN TRADE INTERVIEWS AND EVALUATION OF PUBLISHED DATA.

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4. EMBASSY REQUESTED TO MEET WITH VEMEX AND INFORM CONTRACTOR

THAT (A) RESEARCH IN PRESENT FORM REPRESENTS SUBSTANTIAL DEFAULT OF CONTRACTUAL OBLIGATIONS (B) REVISED REPORT IS TO BE SUBMITTED TO EMBASSY NO LATER THAN JANUARY 10, 1975 (C) FINAL PAYMENT WILL BE MADE AFTER ACCEPTANCE BY COMMERCE OF REVISED REPORT.

5. AS AN EXAMPLE OF DEFAULT VEMEX ALMOST ENTIRELY IGNORED DATA REQUIREMENTS UNDER SECTIONS 3.2 AND 3.3 OF SPECIFICATIONS. ON OTHER HAND, SECTION OF REPORT GIVING TRADE REGULATIONS AND TRADE LISTS ACCEPTABLE IN PRESENT FORM.

6. IMPORTANT COMMERCE BE NOTIFIED BY CALBE ASAP RESULT OF MEETING WITH VEMEX. ALSO REQUEST POST CABLE BY DECEMBER 15 REGARDING VEMEX PROGRESS IN REVISING SURVEY ASSUMING THEY UNDERTAKE REVISION. IMMEDIATELY UPON RECEIPT OF REVISED REPORT, POST SHOULD AIRMAIL 3 COPIES TO COMMERCE ATTENTION OIM/PD/MRD/214, ROOM 4009, REMAINING COPIES TO BE AIR POUCHED. INGERSOLL

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Message Attributes

Automatic Decaptioning: X
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: BIC/OIM/PD/WARCGRUMMON
Enclosure: n/a
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